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**For Love of Children**

1763 Columbia Road, NW  
Washington, DC 20009  
(202) 462-8686  
www.floc.org

# For Love of Children Annual Report 2007

Dear Friends,

Thank you.

Thank you for helping For Love of Children deliver demonstrably effective educational services to children challenged by our educational system. With your help we can offer the opportunity for each child to graduate from high school and beyond positioned for success. Our supporters have helped in many ways over the last year:

- volunteering time to tutor a child
- painting our walls to provide an inspiring learning environment
- creating the holiday party
- making multi-year donations for continuing support
- referring clients for our Outdoor Education Center
- inviting friends to hear more about For Love of Children

I also want to thank all of the staff members at For Love of Children who dedicate themselves to holding up the promise of hope and opportunity for each volunteer, child and parent. Mastering the skills and concepts important to success in life can be frustrating. The staff members console, inspire and celebrate so that each child is both focused on and able to achieve success. Their work makes a difference every day.

Thanks also to the members of the FLOC Board of Directors who contribute their energy and resources to ensure that children have the support they need to succeed in life and become leaders in a better world of the future.

Ellen Roche  
Chair, Board of Directors  
For Love of Children

March 17, 2008



# From the Executive Director

Many DC children grow up in the midst of some of life's most difficult conditions - violent neighborhoods, chaotic home lives, and entrenched poverty (every third DC child lives in poverty). Far too many young people fall into the bureaucracies of the child welfare or juvenile justice systems.

We often think of public education as the saving grace, the great equalizer that balances the injustices our children face in their young lives. But not in this city! These students attend one of the most troubled public education systems in the country - in fact, DC's average scores in reading and math from the 2006-07 NAEP tests were the lowest in the group of 11 major urban areas profiled. The system in place today offers our young people only limited opportunities but an unlimited number of obstacles.

But our children are incredibly resilient. Despite all of the challenges, they find ways to survive, and some even find ways to thrive. We often wonder how they rise above the odds and achieve so much with so little! More importantly, however, For Love of Children is working hard to make sure that the thousands of students who can't do it alone find success in their lives. We dream of their futures, and where they could be if they get just a little extra - a little help - a little hope - and a lot of love.

Today FLOC is working with hundreds of students from 1st through 12th grade and on into post-secondary education. Our goal is to be sure that every one of our students remains connected to their education, stays on grade level, and matures as students, as citizens and as leaders. Above all, our goal is to see that they graduate from high school, pursue college or vocational school, and arrive at adulthood positioned for success.

But our work is far from complete. We need to continue to develop new programming, so that our continuum can start even earlier. Our elementary school students need more comprehensive programming, so we can give them more than just the fundamentals, and begin to instill a

college going mindset as early as possible. We need to enhance our current programs. Our middle and high school students need even more experiential opportunities, they need more community service projects, more role models, and more opportunities to give back. We need to continue to support them beyond high school and into post-secondary.

We are doing just that today and everyday one child at a time. I can not wait until May of 2010, when my first student, Erica, is able to cross the stage of her high school, dressed in her cap and gown, to grab hold of her diploma - a successful graduate who is ready for whatever comes next.

When I walked into her classroom seven years ago, it was her smile that first caught my attention. I cannot imagine how bright and beautiful her smile will be on the day she graduates!

In the meantime, we are here today, and everyday, committed to helping the hundreds of students just like Erica succeed.

Tim Payne  
Executive Director  
For Love of Children



*Diana and David*

# Programs at For Love of Children



## Highlights from Fiscal Year 2007

### Neighborhood Tutoring

For Love of Children's Neighborhood Tutoring Program (NTP) served 397 students through its highly structured "back-to-basics," one-on-one tutoring program. The objective of NTP is for students to reach grade-level competency in reading and math and become life-long independent learners.

Through the individualized instructional approach, which is centered on two reading curricula and a FLOC designed 40-step math curriculum, students improve an average of one year and two months in their reading and math ability after 22 hours of tutoring time. These results are accomplished through meeting students' learning styles and interests by providing tutors with comprehensive instructional training as well as tutor/student pairs with quality on-site support.

### Leaders in the Making

In its second year, Leaders in the Making supported more than 40 students' participation in enrichment and experiential activities designed to encourage them to become life-long learners. Students worked toward becoming productive and effective leaders among their peers and in their communities through community service projects and small group projects and presentations.



They developed skills in individual leadership, teamwork, reading and writing. Students focused on themes that they explored through in-class discussions, field trips, guest speakers, group projects, and time spent at the Outdoor Education Center. Students gained knowledge in the following thematic units: Holistic Health, Global Cultures, and Environmental Awareness.

Students participated in a cultural exchange program where they learned the value of cross-cultural communication and self-expression of youth culture. The partnership opened a window of exploration into global cultures and provided hands-on tangible artifacts from a student group in Adana, Turkey. Students anticipate receiving visitors from Turkey and possibly visiting there this fall.

### Outdoor Education Center

In the third year of FLOC Outdoor Education Center's Summer Program, the OEC served 45 students ages 10 to 14 in four six-day programs held at the facility in Harpers Ferry, West Virginia. Each session varied in size from 11 to 16 participants from both WV and DC. Based on the

# Programs at For Love of Children

results of the American Camper Association's post/post evaluation, we found participants reported an increased knowledge in the following areas: Environmental Education, Teamwork, and Community Service.



In addition to the Summer Program, the OEC served 512 participants through a variety of team building, adventure and environmental education programs. This past year, the Outdoor Education Center hosted our first environmental education program to a fee-based client. Based on participant evaluation forms, the average score for Fiscal Year 07 programs was 4.3 out of 5, proving clients were happy with our programming and services.



## Educational Guidance & Advocacy

The Educational Guidance and Advocacy Program (EG&A) currently serves a total of 49 high school students. This year, we piloted a full year of freshman and sophomore workshops and have continued to offer workshops for juniors and seniors. Currently, the senior participants have submitted over 100 college applications and are waiting to hear from post-secondary institutions.

A student named Dileydis joined FLOC in her junior year. Dileydis had come to believe that college was not a possibility for her. Through participation in EG&A's Junior Workshop, she began to recognize her academic potential and believe that she could have a bright future. Dileydis became a dedicated student, attending workshop regularly and seeking out advice from peers and staff. During the first half of senior workshop, Dileydis spent hours at our office applying to colleges and asking for assistance when needed. She is looking forward to preparing for college in the fall.

## The Fred Taylor Scholarship Fund

The Fred Taylor Scholarship Fund helps make college or vocational school a reality for students participating in For Love of Children's programs. Founded in 1999, this fund provides need-based scholarships to eligible FLOC students who are pursuing college degrees or vocational certifications. Fred Taylor, founder of FLOC and longtime advocate of equal educational opportunities, envisioned a world in which all students who had the drive to succeed in obtaining a postsecondary education could, regardless of financial restrictions.

This fund, established in his honor, helps students accomplish that. Annual awards generally do not exceed \$2,000 and are renewable for a maximum of nine semesters. The number of grants awarded each year depends on the number of applicants and the size of the endowment. For the 2007-2008 school year, EG&A had 14 graduating high school seniors receive the scholarship, bringing the current scholar number to 30 recipients.

**For Love of Children**  
**Statement of Financial Position**  
September 30, 2007  
(Audited)

	<b>2007</b>
<b>ASSETS</b>	
Cash and cash equivalents	\$ 937,503
Accounts receivable, net	9,482
Pledges and grants receivable	273,742
Prepaid expenses	43,822
Investments	1,136,906
Net property and equipment	347,585
<b>TOTAL ASSETS</b>	<b>\$ 2,749,040</b>
 <b>LIABILITIES AND NET ASSETS</b>	
Liabilities	
Accounts payable and accrued expenses	\$ 57,526
Accrued salaries and benefits	34,416
Grants payable	68,790
Deferred revenue	9,498
Capital lease obligations	10,640
Deferred rent liability	17,007
Security deposits	1,000
<b>Total Liabilities</b>	<b>198,877</b>
 Net Assets	
Unrestricted	1,556,031
Temporarily restricted	694,132
Permanently restricted	300,000
<b>Total Net Assets</b>	<b>2,550,163</b>
<b>Liabilities and Net Assets</b>	<b>\$ 2,749,040</b>

FOR LOVE OF CHILDREN, INC.  
STATEMENT OF ACTIVITIES  
For the Year Ended September 30, 2007  
(Audited)

<b>Revenue, Gains and Support</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>2007 Total</b>
Grants and contributions	\$ 999,813	\$ 210,000	\$ -	\$ 1,209,813
Government contracts and grants	155,198	-	-	155,198
Program service fees	79,135	-	-	79,135
Unrealized and realized gains on investments	-	131,798	-	131,798
Interest and dividends	48,492	13,680	-	62,172
Net assets released from restrictions:	-	-	-	-
Satisfaction of time restrictions	203,974	(203,974)	-	-
Satisfaction of purpose restrictions	32,591	(32,951)	-	-
<b>Total Revenue, Gains and Support</b>	<b>1,519,203</b>	<b>118,913</b>	<b>-</b>	<b>1,638,116</b>
<b>Expenses</b>				
Program Services				
Neighborhood Tutoring Program	657,959	-	-	657,959
Outdoor Education Center/Leaders in the Making	539,173	-	-	539,173
Educational Guidance and Advocacy	225,378	-	-	225,378
<b>Total Program Services</b>	<b>1,422,510</b>	<b>-</b>	<b>-</b>	<b>1,422,510</b>
Supporting Services				
Management and general	78,095	-	-	78,095
Fundraising	132,803	-	-	132,803
<b>Total Supporting Services</b>	<b>210,898</b>	<b>-</b>	<b>-</b>	<b>210,898</b>
<b>Total Expenses</b>	<b>1,633,408</b>	<b>-</b>	<b>-</b>	<b>1,633,408</b>
<b>Change in Net Assets</b>	<b>(114,205)</b>	<b>118,913</b>	<b>-</b>	<b>4,708</b>
Net Assets, Beginning of Year	1,670,236	575,219	300,000	2,545,455
Net Assets, End of Year	\$ 1,556,031	\$ 694,132	\$ 300,000	\$ 2,550,163

# 2007 Contributors

For Love of Children gratefully acknowledges the following individuals and organizations for their generous contributions between October 1, 2006 and September 30, 2007. Please accept our heartfelt gratitude for helping us serve children in Washington, D.C. and beyond. If there is an error or omission, please allow us to correct it by calling (202) 349-3531.

## Individuals

Douglas and Prudence Adler  
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Leon and Robyn Andris  
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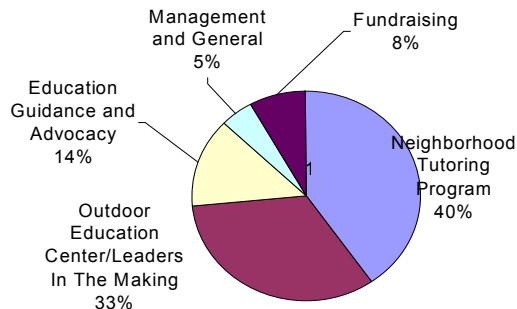
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## 2007 Expenses \$1,633,408



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Elizabeth and Nicholas Hadley  
Sydney and Norah Hall  
Simon G. Hare  
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*Chanelle, Levette and Derell*

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 William E. Sudow  
 Michael B. Tannen  
 Helga Tarver  
 Mr. and Mrs. F. Chapman  
 Taylor

## Workplace Giving Campaigns

Thank you to the more than 130 of you who chose FLOC to receive donations through the United Way of the National Capital Area, United Way of Central Maryland, United Way of Delaware, United EWay, United Way of Southeastern Pennsylvania, the Combined Federal Campaign, DC One Fund, Microsoft Employee Giving, IBM Hearts & Hands Together, and other workplace campaigns. We are grateful to each and every one of you! FLOC's codes for the fall 2008 campaigns are: United Way - #8260 and CFC - #72093.

Mary Ellen and Charles  
 Taylor  
 Warren and Ellen Thompson  
 Seth and Janice Tievsky  
 Laura Tischler  
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 Lois & Richard England Family  
 Foundation, Inc.

## Gifts in Honor

From October 1, 2006 through September 30, 2007, For Love of Children received more than 15 gifts in loving memory of family and friends, including Marion Wilpers and others whose families requested anonymity.

FLOC also received 12 gifts in honor of special occasions and special people, including Joe Higdon, Martha and Mark Wenger, and two others anonymously.

Many thanks to all of you who remembered or honored friends and family with these special donations to FLOC.

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Accenture LLP  
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 BNA  
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For Love of Children thanks generous corporate donors:

BNA donates 100% of the printing costs of this annual report, FLOC's newsletters, and other printing.

TerpSys donates 100% of the cost for creating and maintaining FLOC's website at [www.floc.org](http://www.floc.org).

Thank you, BNA and TerpSys, for your support, and many thanks also to The Meltzer Group and PrepMatters!

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 Stynchula, Herbert & Associates, Inc.  
 Sun Microsystems (matching)  
 TerpSys  
 Verizon (matching)

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 Holy Trinity Catholic Church  
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 St. Francis Episcopal Church  
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*Tutor and Student Staci and Jessenia*

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 Jones Day  
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 La Prima Catering  
 Lee's Photography  
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 Washington Theatre Awards Society  
 Whole Foods Market  
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## Other Non-Profits

AFP/DC Metro Area Chapter  
 D.C. Children & Youth Investment Trust Corp.  
 Japan Commerce Association of DC  
 World Bank Community Connections Fund  
 CSC-Assoc. of Administrative Professionals  
 International Dairy Foods Association  
 International Monetary Fund  
 Kiwanis Club of Northeast Washington  
 NASFAA  
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 Washington Golf Charities, Inc.



*Bunker Hill Elementary Students with Holiday Gifts*

# Thanks to Our 2007 Contributors

## Fundraising Breakfast

*Special thanks to these extraordinary friends who joined us and gave a gift for our first fundraising breakfast, September 18, 2007.*

Carolyn T. Angelo  
Margie Alexander  
Sharon M. Canavan  
Ann and Al Carr  
Brian and Allayne Chappelle  
Judy and Michael Goldberg  
Elizabeth Hadley  
Alan B. Hausman  
Mindy Hernandez  
Phyllis and Allen Holt  
Walter Hylton  
Nanette Lawson  
Scott MacIntosh  
Michelle McNamara  
Karen A. Miller  
Nils Mueller  
Pamela and Ronald Nelson  
Anne and Paul Perez  
Vanessa G. Perry  
Dwight and Linda W. Robinson  
Yvette J. Ross  
Mike Schwartz  
Mary Ellen Taylor  
Barry and Gail Wides  
Thomas White and Elizabeth Ehinger

*A very special thanks to those who pledged multiple years of support!*

Gail Arnall  
Rick Bardach  
Denis Callinan  
Harold and Karmen Carr  
Katherine Cudlipp  
Catherine E. Dee  
Carole Grunberg  
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Robert Higdon  
Thomas M. McNamara  
Craig A. Palmer  
Sherrill Taylor  
Patricia A. Wojnas

*And a very, very special thanks to those who have joined the Building our Childrens Future Society!*

Charlotte M. Bahin  
Stephanie and David Deutsch  
Samuel & Deborah Hastings-Black  
Joe Higdon & Ellen Sudow  
Ned Johnson & PrepMatters  
Rachel Lerman  
William and Peyton Lewis  
Ellen Roche and Mark Yecies  
Jamie Solak and Scott Pickens  
Ann Schnare  
Jill Showell  
Fred Taylor  
Chapman and Grace Taylor



*Leaders in the Making students in a beautification project.*

## Help FLOC's Newsletter Go Green - Share Your Email Address!

Did you know that FLOC will print and mail 2,500 copies of this newsletter? That's the equivalent of nearly four trees. To model the type of environmental stewardship we are teaching our students, FLOC is switching to an email newsletter format this year, so we can provide you with timely updates and information, as well as conserve our valuable natural resources. To ensure that you are kept up-to-speed with all things FLOC, please send us the enclosed insert with your email address, send an email to [tpayne@floc.org](mailto:tpayne@floc.org), or log-on to FLOC's website ([www.floc.org](http://www.floc.org)) and click on the "Join Our Mailing List". This will save valuable paper, ink and stamps, and also help us to target more of our resources to enhancing the educational programs we offer FLOC's students.

## Feel Good About Your Phone Company - and Raise \$ for FLOC

Merit Telecom is a nonprofit that provides long distance, cell phone, toll-free, international, and other business and residential services nationwide. All their services are affordable and easy to use, and they donate from 8% to 32% of your phone bill to the nonprofit of your choice! You can save money while supporting a good cause - and we hope that cause will be For Love of Children. To find out more about how you can participate in this exciting fundraising opportunity, please go to their website at [www.merittelecom.org](http://www.merittelecom.org) or call 1-866-877-4067.

## For Love of Children

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